



Otto Golze & Söhne GmbH

Bad weather and trends in living a better handle

- Readiness to deliver increased
- Optimised stocks with the concept
- Supply Chain intuitively predictable

The Supply Chain Management Team of Otto Golze & Söhne must kidneys Material for a year, around 2.9 million floor coverings and carpets MRP. In addition to standard products, Golze produces annually approximately 46,000 measure carpet in a batch size of 1, which requires a flexible manufacturing, and on-demand material flow.

By quotations, sales channel about DIY calls for strict adherence to the agreed delivery quotas, what is the highest ready for Delivery over the entire range requires. In addition, the ranges change every season, which means, depending on the collection of a significant exchange of the goods on offer. On the procurement side, large suppliers with fluctuating are part of readiness for delivery, which has no suitable counter-measures high stocks. Due to the global purchasing the replacement periods for some product categories according to length.

At the same time, the demand in all areas varies seasonally. At the onset of bad weather no matter what time of year is increasing the demand for clean stride mats, for example, exponentially.

About Otto Golze & Söhne

The brand manufacturers Otto Golze & Söhne offers under the brand name of ASTRA high - quality floor coverings and carpets made of natural fibers, area rugs, door and walk-off mats and stair mats.

Alliances to strengthen the brand in the Otto Golze & Söhne GmbH has a long Tradition. The license acquisition of famous Designs and the cooperation with well-known designers is just another way to be the market's demands and the launch of successful new products. This collections for brands SCHÖNER WOHNEN and JOOP are! developed and marketed all over Europe.

- 31860 Emmerthal, Germany
- Manufacturer of floor coverings
- www.golze.de

Readiness of delivery is not optimal

Otto Golze wanted to be able to have his complex relationships with sometimes competing objectives such as 'favourable purchasing conditions, in spite of small Lots' more efficiently. A further aim was ready for Delivery to increase from 95% to 98% without buffering it in the form of higher stocks. Overall, it is felt that the existing situation as unsatisfactory and would like to reduce further.

The Supply Chain Management Team then analysed the extent to which in the merchandise management system, opportunities exist to find the appropriate settings. This could be achieved by Reviewing and partial optimization of all relevant planning parameters of the first successes.

The effort of planning to reduce

As it turned out, however, that the specific requirements for automatic maintenance of MRP parameters or article class were not cope with specific Disposition with the more static methods of the ERP-system. Another potential saw the project team, the Disposition in the case of large suppliers in the shorter scheduling intervals to change, which increases however, the planning effort and

Planning uncertainties would have brought with themselves. To address these points of strategic opportunities to the previous Simulation of the development were required. For this, the appropriate functions and procedures for decision support are lacking in the ERP System.

Simulation provides security and facilitation

Otto Golze can be evaluated with the simulation capabilities of the DISKOVER the effects of different logistics strategies prior to their implementation, risk-free. The MRP has been consistently shorter scheduling intervals.

As has been planned in some of the major suppliers for the part three a month and ordered to achieve the best conditions of purchase. This planning was changed stock is gentle on the monthly schedule for standard products. The transparency gained supplied Loose with all the necessary key data for the conclusion of framework contracts with breathing, so that the good conditions of the high quarter of purchase quotas to be preserved, stocks, however, dropped dramatically.

With the introduction of appropriate rules and regulations and articles of class-specific scheduling Algorithms could **Otto Golze** the real need for all the warehouses and Distributionshubs according to depict.

The optimization procedure works automatically in the Background. You have to help the planning and to optimize the scheduling settings and decisions continuously.

SCM predictive transparency

The Supply Management employees were able to learn quickly and benefit from a significant facilitate day-to-day business in order to achieve the set goals and to optimize further. The planning is done with a high level of Detail and comprehensive functions, as well as predictive Indications of impending problems.

In addition, Otto Golze integrated analysis and Reporting Trends to help to detect at an early stage. While formerly largely Excel came out manually to use, there are now diverse and specific reports that are generated at the press of a button or automatically to be sent.

"DISCOVER gives us the security we need, even with low stocks fluctuating requirements with a high level of readiness to be able to satisfy. It is also very intuitive,"

Andrea Taufall
Head of Supply Chain & quality
management at Otto Golze in Emmerthal

Team spirit shows success in target sizes

Otto Golze could increase the willingness of delivery to the desired target of 98 per cent. At the same time, were decreased value of the stocks by a remarkable 43% from 8.7 to 5 million euros. Thus, the Supply Management Team can look well prepared in the future.

SCT GmbH Supply Chain Technologies and DISCOVER

Today, companies are not only with their products but also with their Supply Chains in the global competition. The SCT GmbH Supply Chain Technologies with DISCOVER a powerful Supply Chain Planning and APS Software designed to help businesses, their supply chains in an efficient, flexible and future-safe.

DISCOVER, which helps users in their Supply Chain, their management and capacity planning, inventory quickly, well-informed and to optimise sustainable. The Software combines proven methods from the field

the most advanced technologies – including elements of Artificial intelligence, about the automated forecasting, optimisation, and dynamic determination of safety stocks.

In cooperation with the Supply Chain expert of Abels & Kemmner we are continuously working on new, comprehensive solutions for your Supply Chain Management success. The result: More transparency, better quality of planning – including S&OP and PP/DS, lower stocks and an agile Supply Chain that delivers real value.



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